



Sigma-Aldrich® Corporate Fact Sheet

Our Mission

Enabling science to improve the quality of life.

Our Vision

To be the trusted and preeminent global provider to the research laboratory and targeted commercial markets.

Company Profile

Sigma-Aldrich is a leading life science and high technology Company. Our chemical and biochemical products, kits and services are used in scientific research, biotechnology, pharmaceutical development, the diagnosis of disease and as key components in high technology manufacturing. The Company's committed workforce of 9,000 employees in 40 countries accelerates our customers' success through innovative products, customized solutions and unsurpassed service.

Revenues

\$2.5 billion (2011)

Stock Symbol

SIAL (NASDAQ)

Headquarters

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Website: sigma-aldrich.com

Leadership

Silji Abraham, Vice President & Chief Information Officer
Jason Apter, Chief of Staff
Jan Bertsch, Executive Vice President & Chief Financial Officer
Gilles A. Cottier, Executive Vice President & President, SAFC
Eric M. Green, Vice President & Managing Director, International
Michael C. J. Harris, Vice President & Managing Director, Europe, Middle East, Africa
Michael F. Kanan, Vice President & Corporate Controller
George L. Miller, Sr. Vice President, General Counsel & Secretary
Karen J. Miller, Sr. Vice President, Strategy & Corporate Development
Douglas W. Rau, Vice President, Human Resources
Kirk A. Richter, Vice President & Treasurer
Rakesh Sachdev, President & Chief Executive Officer
David A. Smoller, Chief Scientific Officer
Gerrit J.C. van den Dool, Vice President & Managing Director, U.S., Canada
Steven G. Walton, Vice President, EH & S Compliance and Sustainability
Franklin D. Wicks, Executive Vice President & President, Research Strategic Business Unit

Brands

Sigma-Aldrich supplies products for all branches of life science, chemistry and analytical processing through our trusted brands.

Sigma® Life Science — The most comprehensive offering of biochemicals, kits and reagents for life science research, including genomics, functional genomics, proteomics and cell biology.

Aldrich® Chemistry — The market leader in organic and inorganic chemicals, building blocks, reagents, advanced materials and stable isotopes for chemical synthesis, medicinal chemistry and Materials Science.

Fluka® Analytical — Chemicals and reagents for analytical, organic and biochemical research, and intermediates for the chemical and pharmaceutical industries.

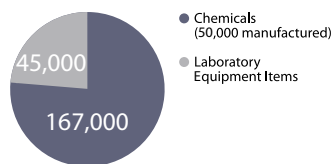
Supelco® Analytical — Chromatography columns and related tools for environmental, government, food and beverage, pharmaceutical, biotechnology, medical and chemical laboratories.

SAFC® — Critical raw materials for cell culture products, customized services for raw materials and manufacturing of active pharmaceutical ingredients.

Strategic initiatives focus on driving innovation and expanding into new markets by leveraging our core scientific strengths: Analytical Chemistry, Biology and Chemistry-Materials Science (ABCSM). Our ABCSM initiatives will enhance our position in the areas we know best.

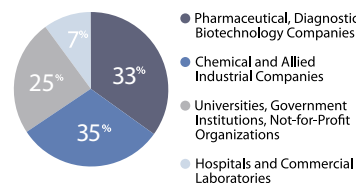
Products

Leading the way in the life science and high technology materials markets. (# of products)



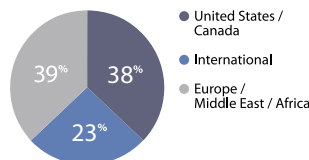
Customers

Over 1.3 million individual customers worldwide in over 97,000 accounts. (% of 2011 total sales)



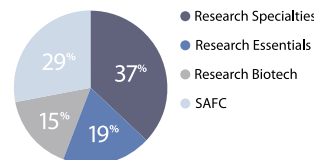
Geographies

Enhancing our global reach through service excellence. (% of 2011 total sales)



Portfolio

Four customer-centric business units delivering quality products and service. (% of 2011 total sales)



Service

Product availability is key to our commitment to provide unsurpassed service. We strive to maintain an inventory of more than 170,000 products for same-day shipment around the globe. We have distribution centers in 18 countries and offices in 40 countries, servicing customers in more than 160 countries. Our Customer & Sales Services teams play a critical role by effectively and consistently meeting the needs of more than one million customers worldwide. Our Technical Service teams responded to nearly a half-million phone calls, emails and website live chat interactions in 2011, providing scientific support unrivaled in the industry. In addition, these teams continue to contribute technical content to our website to support the growing request for customer "self service" access to information.

Manufacturing

To produce proprietary and exclusive products, the Company has manufacturing capabilities in key areas of chemistry and biochemistry. Sigma-Aldrich manufactures 50,000 chemicals in-house, and this capability gives the Company several competitive advantages:

- First-mover advantage of introducing new products
- Negotiating attractive pricing for purchased products
- Maintaining superior service levels
- Building a portfolio of proprietary products to supplement our broad offering

Quality

Each of our high-quality products, whether manufactured or procured, is analyzed and tested to rigid specifications before being packaged in one of our 38 plants located in 10 countries. Each batch of product undergoes a battery of tests in our own quality control laboratories to ensure the highest standard of quality. The Company has developed a wide range of testing protocols to determine purity and application information on thousands of chemicals and biochemicals.

Recognitions

We have diverse capabilities and broad scientific knowledge spanning the research workflow as well as the commercial development pipeline. Our innovations have been recognized by several leading scientific publications and organizations:

- *Aldrichimica Acta*, our premier international publication for chemical research, ranked first in Organic Chemistry by Impact Factor
- Amgen Risk Mitigation Award
- Abbott Supplier Excellence Award
- Most useful and easiest to use online catalog – BioInformatics, LLC
- *The Scientist* magazine's Top Ten Innovations for 2010 Silver Medal

Commitment to Good Corporate Citizenship

At the heart of Sigma-Aldrich's core values is a commitment to our communities. Our dedication to a better quality of life can be found in the substantial contributions that the Company and its Sigma-Aldrich Foundation provide to support the advancement of science, education, innovation, thought leadership and environmental sustainability. Through our Team Sigma-Aldrich program, approximately 1,800 employees participated in multiple events, donating both time and money to worthwhile causes in 2011. Employees gave back nearly 4,550 hours of service and support through the program. In addition, the Company and the Sigma-Aldrich Foundation donated approximately \$1,163,000 in products and cash.

*Enabling Science to
Improve the Quality of Life*

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